

Advantage!



Benefits

Advanced Real Estate Education:

- Industry-renowned CCIM education courses
- Technology workshops
- Mentoring classes
- Portfolio workshops
- Seminars on timely local and regional topics
- Discounted registration fees for all Chapter meetings, education offerings and events

Networking:

- Bay Area district meets Monthly, Silicon Valley district meets every other month and Sacramento district meets every three months
- Monthly marketing sessions where you can trade listings and opportunities
- Annual golf tournament and cutting-edge support services extended through our premier sponsors

Communication:

- Marketing exposure through the NCalCCIM
- Up to date information emailed out monthly
- Email broadcast (one click markets your listings and needs to over 1000 area professionals) and interactive marketing opportunities through web-based profiles

Don't Wait, Sign Up Today!

Start receiving the benefits of membership, supported by the knowledge, image and reputation of the CCIM Institute and its CCIM designation. For more information, visit our website: www.NCalCCIM.com.

" Do not confuse activity with progress. To make it in today's difficult environment you need excellent problem solving and client counseling skills. Your involvement with the Northern California CCIM Chapter's education, marketing and leadership could help you raise these skills and make a big difference in your career."

Bill Mohr, Senior CCIM Instructor

Meet people, get involved!

Leadership opportunities await you. Join a committee to *really* network with members and stand out from the crowd.

- Education Committee
- Mentoring Committee
- Golf Committee
- Marketing Committee
- Sponsors Committee
- Volunteers Committee
- Speakers Committee



Northern California Chapter
Bay Area, Silicon Valley, Sacramento Districts

Advocacy

Advancing professionalism in our industry through market leadership, superior education and networking.

Even during a recession, smart commercial real estate professionals know they can expand their market share and earnings through superior knowledge and networking.

Here is your opportunity!

"I have made a lot of money through my connections at the Northern California CCIM Chapter as well as met many people that have become dear friends!"

– John Shaw
CCIM, 1994 & 2008 President



We make it easy to join

Mail, fax or sign up
online at www.CCIM.com

Please provide your information below and fax.

Directory information will be taken from the information supplied below; make sure you are listed accurately. Memberships are renewed end of calendar year. Memberships are pro-rated 50% after July 1.

Name:
Designations:
Company:
Address:
City:
State:
Zip:
Phone:
Fax:
Email:

Membership Type (Check Only One)

- Designee An individual who has completed the course program for the designation and holds the CCIM designation. Annual dues: \$175
- Candidate An individual who is currently or has in the past taken courses toward the designation and is a member of the Commercial Investment Real Estate Institute (CIREI). Annual dues: \$175
- Associate A real estate professional or individual whose company provides services to the commercial real estate industry with a legitimate interest in advancing the goals of CCIM, but who is not pursuing the CCIM designation at this time. Annual dues: \$225

~~Charge by Credit Card by filling out the information below and fax this form to 866-341-3768.~~

If paying by check, make your check payable to Northern California CCIM Chapter and mail to:

Northern California Chapter CCIM,
1592 Union Street #195
San Francisco, CA 94123

Circle One

Card No:
Exp:
Signature

Visa
 MasterCard
 AmEx



1592 Union Street #195
San Francisco, CA 94123
866-588-CCIM

Member Date Profile

Area of Specialization: The areas of specialization will be included in the roster. Choose no more than two.

- | | |
|---------------------|---------------------|
| Land | Industrial |
| Multi-Family | Office/R&D |
| Disposition | Leasing |
| Retirement Facility | Property Management |
| Asset Management | Exchange |
| Development | |
| Retail | |

Job Function: Choose no more than two.

- | | |
|-----------------------|-------------------|
| Attorney | Tenant Rep |
| Accountant | Financial Planner |
| Consultant | Broker/Agent |
| Exchanger | Developer |
| Lender | Leasing |
| Syndicator | Property Manager |
| Appraiser | Other: |
| Corporate Real Estate | |

Primary Area Served: Choose one.

- | | |
|---------------------|--------------------------|
| National | San Francisco/Peninsula |
| California | North Bay |
| Northern California | South Bay/Silicon Valley |
| Bay Area | East Bay |
| | Sacramento |
| | Central Valley |
| | Other |

Northern California Chapter



Bay Area, Silicon Valley, Sacramento Districts

Certified Commercial Investment Member

Personal, Professional, & Business Development for Commercial Real Estate Professionals, Investors and Service Providers.